



# hds expert

Healthcare Data Services is proud to offer its proprietary **HDS Expert<sup>SM</sup>**, a sophisticated and highly integrated data management service that provides unlimited customization capabilities and superior technical support. **HDS Expert** ensures that the high-level data technologies offered through **HDS Analyst** are working for you – when you need them the most. Our experienced and knowledgeable technical team offers the quality and personalized attention that makes the difference in the care that you provide for your patients, and your bottom line.

The expert team at HDS conducts one-on-one, customized consulting projects tailored specifically to your needs. Whether your organization requires improvements in intelligent interactive services, clinical integration tools, comprehensive portal solutions, or automated quality alerts, HDS has the expertise to evaluate your needs and improve your operations in the most timely and cost effective manner.

**HDS Expert guarantees platinum level service resources, customization and analytical capabilities, and technical support for every user.**

## key benefits

- **HDS Expert** offers direct industry expertise for platinum level service and customization capabilities.
  - › Over 20 years of healthcare industry experience enables **HDS Expert** to provide exceptional knowledge and perspective in contract negotiations and evaluation of reimbursement and expense models.
  - › Nearly 20 years of progressive business information technology expertise allows **HDS Expert** to ensure high-level consultative analytical and technical support for focused healthcare issues.
- **HDS Expert** guarantees platinum level service resources, customization and analytical capabilities, and technical support for every user.
  - › On-staff health care industry experts provide managed care contract review and analysis, support in negotiations by modeling offers and counter offers, and comparisons of contrasting reimbursement methods across payers.
  - › Expert knowledge, combined with system capabilities, allows clients to monitor capitation contracts and track actual per member per month (PMPM) performance versus budget and prior period performance to identify the source of variances (whether utilization-based or cost-based).
- **HDS Expert** will evaluate your data needs to help improve operations by creating intelligent interactive services:
  - Comprehensive portal solutions varying with user needs from high-level dashboards to detailed reporting
  - Programmed automated quality monitoring alerts
  - Integration with clinical or other user tools
- › Data can easily be extracted from many healthcare industry systems including, but not limited to, IDX, Allscripts, PerSe/McKesson, MiSys, Lighthouse/CareTracker, PPM Plus, Harvard Pilgrim, Blue Cross Blue Shield MA, and Tufts Health Plan. Periodic security reviews by Redspin, Inc. provide clients high security standards and scrutiny by proven experts in network and application security.



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